

GLOBAL CONNECTIONS

GREECE | CHINA | HONG KONG | BULGARIA | ROMANIA | SERBIA

PERFECTION  
IS AN ATTITUDE

PRESENTATION 2022





→ Squaring the circle  
with **11** strategic owned locations



**TEU SHIPPING & FORWARDING GROUP**  
is a Greek privately owned company  
established in 2004 in Thessaloniki Greece.

GREECE | CHINA | HONG KONG | BULGARIA | ROMANIA | SERBIA





# FOCUSING IN PERFECTION

Our major focus and expertise lies in providing the full range of transportation and logistics services in order to ensure reliable and tailored solutions of transportation, storage and distribution for our customers. We are constantly seeking ways to satisfy the needs of our customers in the most safe, secure and cost-efficient way.



## TEU GROUP HUMAN CAPITAL

→ 100+  
INDIVIDUALS



60%  
WOMEN

40%  
MEN



CORPORATE  
SOCIAL  
RESPONSIBILITY

Freight forwarding solution by Sea, Air and Road, all helping organization to optimize freight forwarding cost, comply with regulation.

- → Sea Freight
- → Air Freight (certified IATA member)
- → Road Freight (International & Domestic)
- → Rail Freight
- → Special Transport Project
- → Sensitive & Perishable
- → Warehousing, Distribution, 3PL
- → Customer Brokerage Services
- → Insurance Services
- → Consultancy services

## RECOGNISED AND CERTIFIED

Since 2018 we are certified IATA member and ISO 9001 ISO 14001 certified.



Accredited  
Agent



Shipping &  
Forwarding Group



WHY US

Trusted by  
8000+ clients

We deeply believe that new business opportunities could be found when a true and strong collaboration is established

Team Work

We stand by you at all times, working constantly as a team to achieve the best possible outcome due to our expertise, dedication, passion and result orientation philosophy.

Speed  
& Quality



Our speed is verified by our flexibility to cope with even the most difficult and demanding situations, while providing high-quality services at the most effective competitive offer.



- **2** decades of experiences
- **Our offices** in ASIA & EUROPE
- **100** collaborators dedicated to our clients/partners
- **8000+** clients
- **90.000+** shipments by sea / air / road / rail
- **11** global networks of selected freight forwarders



→ **We care of your cargo, your budget, your peace of mind**



## OUR BENEFITS, YOUR BENEFITS



### → **Key partnership with major shipping lines and airlines**

TEU Group has its own business contract services

### → **The 11 Networks of selected Forwarders companies**

- Providing adapted solutions without borders through our TEU's representative agents/partners all around the world.
- Our partners are reflecting our values, our attitude, our jobs.
- Pooling our knowhow, expertise and expediency / Joining our strengths.
- Result oriented and always focusing on the Client's satisfaction.

**11** Freight Forwarder Networks  
with **195** countries covered



→ **10.000 +**  
partners around  
the world

→ **Convinced that a successful business is created by a real & efficiency relationship between all of us**

#### RECOGNISED AND CERTIFIED

Since 2018 we are certified IATA member and ISO 9001 ISO 14001 certified.



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Shipping &  
Forwarding Group

FREIGHT FORWARDING SOLUTIONS



Shipping &  
Forwarding Group





O1

## OCEAN FREIGHT IMPORT & EXPORT

- Full Container Load (FCL)
- Less Container Load (LCL) groupage\*
- IMO Shipments
- Reefer Containers
- Special Cargo
- Project Management
- Cross Bookings
- Insurance

○ **84.445**  
teus/year

→ We are key account-partners with the major worldwide shipping companies, cooperating with our own service contracts.



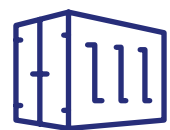


O1.1

**LCL**  
LESS CONTAINER LOAD

**WEEKLY  
OCEAN CONSOLIDATION  
SERVICES**

→ from Asia Region  
→ to South East Europe



→ We offer consolidation with weekly direct service to the ports of Piraeus / Thessaloniki / Varna / Constanta in the most competitive market prices.





02

## AIR FREIGHT

- From & to all airports in the world
- Emergency shipments
  - FFO, OBC
  - Charter services
  - Dangerous goods (DGR) shipment
  - Perishable shipment
  - Courier service
  - Oversized & heavy shipment
  - Temperature controlled service
  - Live animals

● **3000**  
tones/year





03

## ROAD FREIGHT INTERNATIONAL & DOMESTIC

- Full Truck Load (FTL)
- Less Truck Load (LTL) Groupage
- Reefer truck
- ADR Shipments
- Cargo insurance
- Project cargo
- Oversized cargo
- Specialization in Balkan region from/to all Europe
- Intermodal

● **35.375**  
shipments/year





04

## RAIL FREIGHT INTERNATIONAL

- Full Container Load (FCL)
- Less Container Load (LCL - Groupage)
- IMO Shipments
- Cargo insurance
- Intermodal

→ We always offer optimised logistics solutions and the railway is a great option for many kinds of freight, particularly when connected with other means of transport as part of a multimodal logistics service.





05

## SPECIAL TRANSPORT PROJECTS

- Heavy Load /or Oversized Cargo
- Cargo Reception & Warehousing
- Lashing & Loading
- Ro Ro
- Break Bulk
- Chartering
- Machinery

→ The nature of the cargo is defined according to the answer of one question:  
*During its international transportation, can the cargo be put in an existing container or not? When the answer is no, its a **project cargo**.*

**We are Project Cargo Expert.**



06

## TIME CRITICAL SHIPMENT 24/7

- **24/7** availability of Logistics staff
- Speedy and accurate response to **customer** requirements
- Clear and accurate lines of communication [especially out of office hours]
- Quickest possible transit times at most **cost-effective price**

→ If your business deals with Time critical commodities and you are looking for a top-class freight forwarder/logistics provider, you need reliability, specialist expertise and personal attention.

Whether it's a one-off shipment or a special cargo, large or small, local or the other side of the world, it's too valuable to be left to chance.

**We are Time Critical Expert**



07

## PERISHABLE & SENSITIVE CARGO

- Chilled & frozen foodstuff
- Fresh fruit & vegetables
- Food service professionals
- All temperature-controlled products
- Plants & Flowers
- Dairy Products / Bakery Products
- Pharmaceuticals
- Medical Care Products
- Confectionery & Juice Concentrate
- Convenience Products
- Chemicals
- Sensitive Industrial

→ We have dedicated personnel fully conversant in the special handling of these movements and we can provide professional and consistent services. We have experience to deal with the unique risks and challenges of the perishables business, from one end of the supply chain to the other.

**We are perishable & sensitive cargo Experts.**





08

DEPOT  
SERVICES



→ **Container Logistics Management**

All types

- Container / Break Bulk / Palletized cargo
- Oversized & Heavy Load cargo
- Reefer / Tank container heating & Storage / IMO

All services

- Storage, Stuffing, Stripping, Loading
- Redistribution Reforwarding
- Sale Purchase Repairing Washing Cleaning
- Heating, sockets for unit in ops.

→ **Tailor-Made logistics solutions**

Trucking, Tipping chassis, Low bed transport (i.e. Marble blocks trucking from quarries and stuffing)

→ 24/7, Safe & Restricted area, Special operations





09

## LOGISTICS & DISTRIBUTION

### 3PL SERVICES

- Warehouse: Bonded / DGD / Cold Chain
- Supply Chain Management
- Delivery
- Cross Docking
- 3PL

→ We provide adapted and specific solutions, transforming the challenges associated with our needs into competitive advantages.





10

## CUSTOMS CLEARANCE

- Import and Export customs clearances
- Coordination and presence on behalf of the importer-exporter at physical custom inspections.
- Advice on customs regulations as well as VAT and duty expenses in imports.
- Management of goods transit documentation.
- TAX tributary and fiscal enquires.
- AEO Accredited services on link with customs
- ISO certified  
(ISO-9001:2008, ISO-14001:2004)

### Top Level Service

→ In order to provide integrated transport services, we are able to arrange customs formalities for both import and export shipments. Furthermore, we can arrange the lift-off and the customs formalities of in transit cargo to and from the Balkan countries.





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## INDUSTRY SERVICE

→ There have been many sectors that have shaped our shipments. From the beginning we have focused our efforts in various business fields, gradually becoming specialists in a larger number of industries. Our pride is an increasingly heterogeneous portfolio of clients. The gain of confidence and loyalty of our clients is passing through hard work, perseverance, passion, honestly, continuous improvements.

**Be one with us**

### Personalised Logistics Services For All Types Of Industries

- Food & Beverage
- Industrial & Manufacturing
- Chemicals
- Aerospace
- Fairs & Exhibitions
- Government Aid & Relief
- Fresh Fruit & Vegetables
- Plastic
- Health Care
- Electronics
- Fashion
- Marine Parts
- Solar & Semicon
- Marbles
- Consumer & Retail
- Automotive
- Mining
- Oil & Gas
- Perishables & Reefers
- Recyclables
- Removal





## → CONTACT US

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## → FOLLOW US

**LINKEDIN****FACEBOOK****INSTAGRAM**

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Shipping &  
Forwarding Group

[ Let's create a true and fruitful co-operation ]

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→ [teu-group.com](http://teu-group.com)

