

PRESENTATION 2023

GREECE | CHINA | BULGARIA | ROMANIA | SERBIA

# PERFECTION IS AN ATTITUDE





# $\rightarrow$ Squaring the circle with **11** strategic owned locations

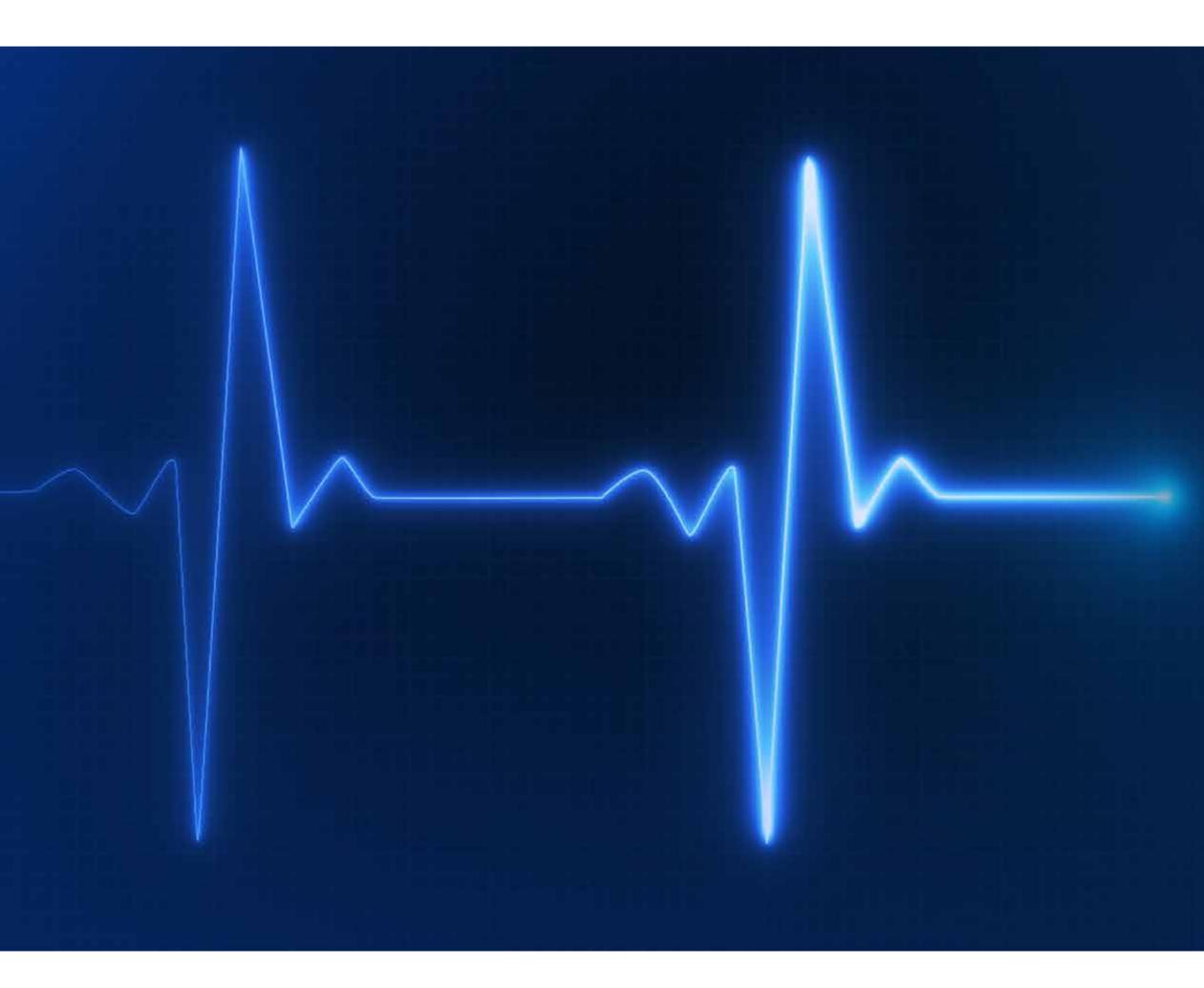


### **TEU SHIPPING & FORWARDING GROUP**

is a Greek privately owned company established in 2004 in Thessaloniki Greece.

GREECE | CHINA | BULGARIA | ROMANIA | SERBIA



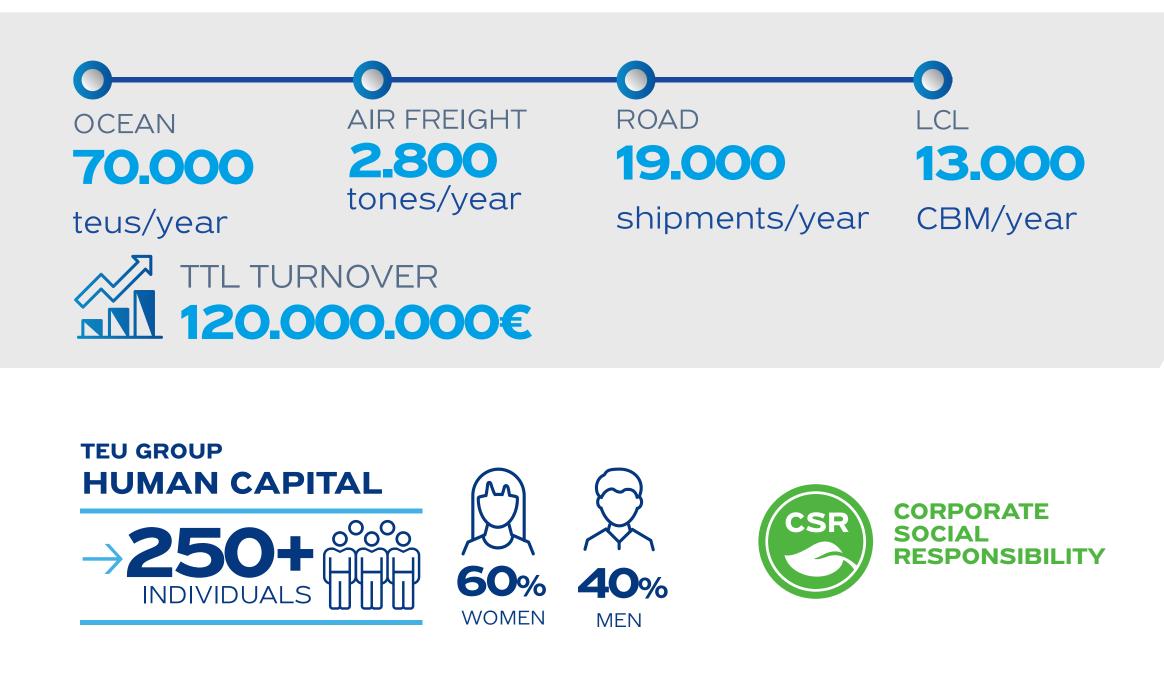


## $\rightarrow$ FEEL OUR PULSE



## FOCUSING IN PERFECTION

Our major focus and expertise lies in providing the full range of transportation and logistics services in order to ensure reliable and tailored solutions of transportation, storage and distribution for our customers. We are constantly seeking ways to satisfy the needs of our customers in the most safe, secure and cost-efficient way.



Freight forwarding solution by Sea, Air and Road, all helping organization to optimize freight forwarding cost, comply with regulation.

- $\cdot \rightarrow$  Sea Freight
- $\cdot \rightarrow$  Air Freight (certified IATA member)
- $\cdot \rightarrow$  Road Freight (International & Domestic)
- $\cdot \rightarrow \text{Rail Freight}$
- **Special Transport Project**  $\cdot \rightarrow$
- $\cdot \rightarrow$  Sensitive & Perishable
- $\cdot \rightarrow$  Warehousing, Distribution, 3PL
- → Customer Brokerage Services
- $\cdot \rightarrow$  Insurance Services
- $\cdot \rightarrow$  Consultancy services

**RECOGNISED AND CERTIFIED** Since 2018 we are certified IATA member and ISO 9001 ISO 14001 certified











## WHY US

#### **Trusted by** 8000+ clients

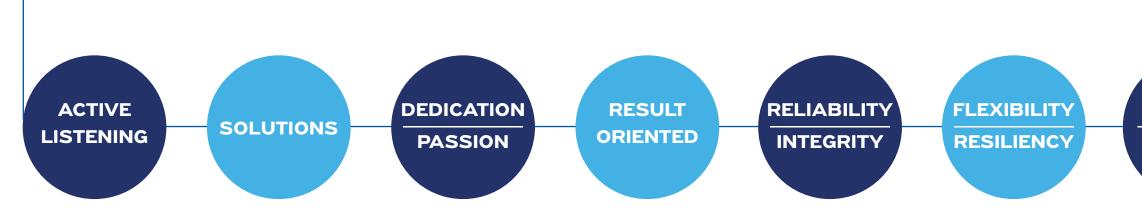
We deeply believe that new business opportunities could be found when a true and strong collaboration is established

#### **Team Work**

We stand by you at all times, working constantly as a team to achieve the best possible outcome based on our expertise, dedication, passion and result orientation philosophy.

### Speed & Quality

Our speed is verified by our flexibility to cope with even the most difficult and demanding situations, while providing high-quality services at the most effective competitive offer.



 $\rightarrow$  We care for your cargo, your budget, your peace of mind



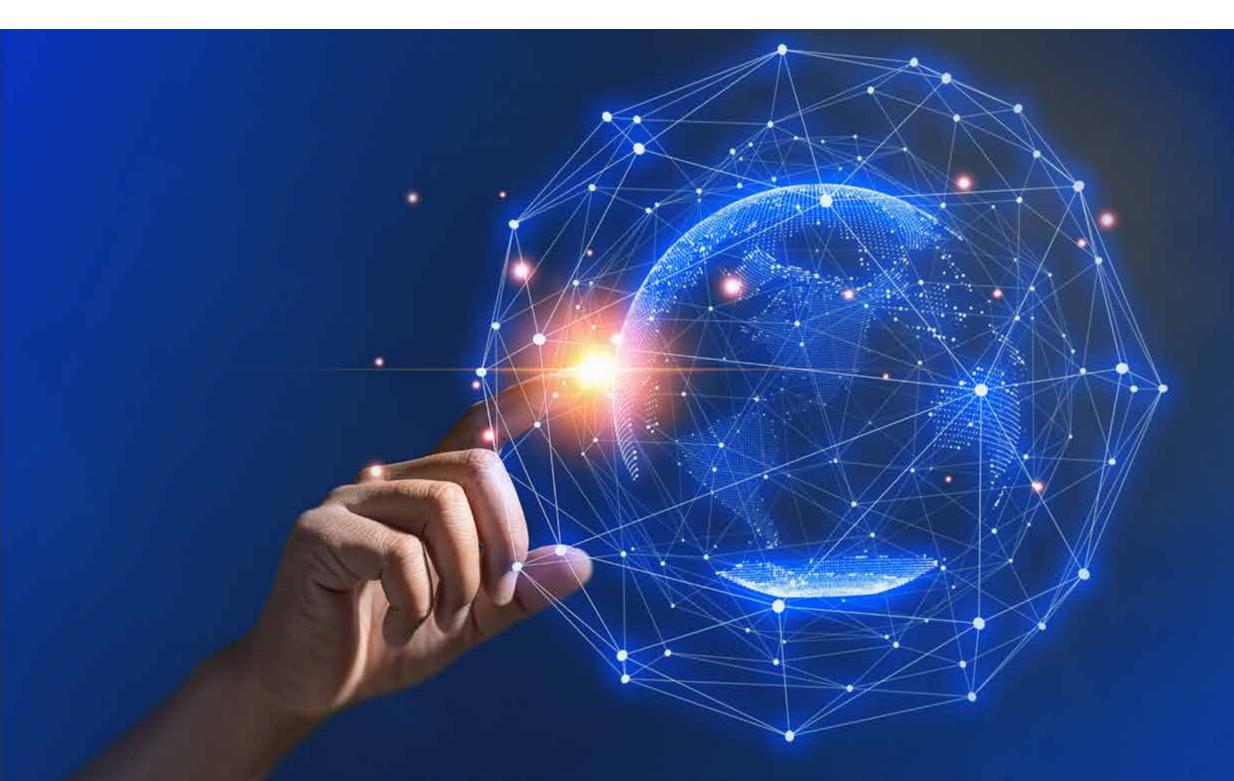


VALUES ATTITUDE





## OUR BENEFITS, YOUR BENEFITS



**20** Freight Forwarder Networks with 195 countries covered



 $\rightarrow$  Convinced that a successful business is created by a real & efficient relationship between us

→ TEU SHIPPING & FORWARDING GROUP

### Key partnership with major shipping lines and airlines

TEU Group has its own business contract services

#### The 20 Networks of selected **Forwarders companies**

 Providing adapting solutions without borders through our TEU's representative agents/partners all around the world.

• Our partners are reflecting our values, our attitude, our jobs.

 Pooling our knowhow, expertise and expediency / Joining our strengths.

 Result oriented and always focusing on the Client's satisfaction.

#### **RECOGNISED AND CERTIFIED**

Since 2018 we are certified IATA member and ISO 9001 ISO 14001 certified.





ISO















# **OCEAN FREIGHT** IMPORT & EXPORT O1



 $\rightarrow$  We are key account-partners with the major worldwide shipping companies, cooperating with our own service contracts.

→ TEU SHIPPING & FORWARDING GROUP

### → Full Container Load (FCL)

- → Less Container Load (LCL) groupage\*
- → IMO Shipments
- → Reefer Containers
- → Special Cargo
- → Project Management
- → Cross Bookings
- → Insurance





# O1.1 LCL LESS CONTAINER LOAD







 $\rightarrow$  We offer consolidation with weekly direct service to the ports of Piraeus / Thessaloniki / Varna / Constanta in the most competitive market prices.

→ TEU SHIPPING & FORWARDING GROUP

## WEEKLY OCEAN CONSOLIDATION SERVICES

→ f r o m SEAsia / FEAsia /
India / USA / Canada
to SEEurope

→ from SE Europe
to USA/Canada/Arabian
Gulf/India/
SE Asia/FE Asia/Cyprus







→ TEU SHIPPING & FORWARDING GROUP

#### From & to all airports in the world

- → Emergency shipments
- → FFO, OBC
- → Charter services
- → Dangerous goods (DGR) shipment
- → Perishable shipment
- → Courier service
- → Oversized & heavy shipment
- → Temperature controlled service
- $\rightarrow$  Live animals





Accredited Agent

# **ROAD FREIGHT** INTERNATIONAL & DOMESTIC 03

• 19.000 shipments/year

→ TEU SHIPPING & FORWARDING GROUP

#### → Full Truck Load (FTL)

- → Less Truck Load (LTL) Groupage
- → Reefeer truck
- → ADR Shipments
- → Cargo insurance
- → Project cargo
- → Oversized cargo
- → Specialization in Balkan region from/to all Europe
- → Intermodal





# 03.1 LTL LESS TRUCK LOAD

1

0



 $\rightarrow$  Discover our groupage services, powered by a fleet of GPS-equipped trucks with ADR Licenses. Take advantage of our flexible services: pick-up, deliveries & last-mile, cross-dock, warehousing, express van.

→ TEU SHIPPING & FORWARDING GROUP

## WEEKLY/ BIWEEKLY GROUPAGE SERVICES

- $\rightarrow$  Countries we serve:
- Austria
- Bulgaria
- Belgium
- Cyprus
- Czech Repuplic
- France
- Germany
- Greece
- Hungary
- Italy

- Netherlands
- Poland
- Portugal
- Romania
- Serbia
- Slovakia
- Slovenia
- Spain
- UK





# RAIL FREIGHT INTERNATIONAL 04

 $\rightarrow$  We always offer optimised logistics solutions and the railway is a great option for many kinds of freight, particularly when connected with other means of trans-port as part of a multimodal logistics service.

→ TEU SHIPPING & FORWARDING GROUP

#### → Full Container Load (FCL)

- → Less Container Load (LCL Groupage)
- → IMO Shipments
- → Cargo insurance
- → Intermodal







 $\rightarrow$  The nature of the cargo is defined according to the answer of one question: During its international transportation, can the cargo be put in an existing container or not? When the answer is no, its a **project cargo**.

We are Project Cargo Expert.

#### → Heavy Load /or Oversized Cargo

- → Cargo Reception & Warehousing
- → Lashing & Loading
- → Ro Ro
- → Break Bulk
- → Chartering
- → Machinery





# TIME CRITICA SHIPMENT 24/7 06

 $\rightarrow$  If your business deals with Time critical commodities and you are looking for a top-class freight forwarder/logistics provider, you need reliability, specialist expertise and personal attention.

Whether it's a one-off shipment or a special cargo, large or small, local or the other side of the world, it's too valuable to be left to chance.

We are Time Critical Expert



## → **24/7** availability of Logistics staff

- $\rightarrow$  Speedy and accurate response to **customer** requirements
- $\rightarrow$  Clear and accurate lines of communication [especially out of office hours]
- → Quickest possible transit times at most cost-effective price





# PERISHABLE&SENSITIVE CARGO

 $\rightarrow$  We have dedicated personnel fully conversant in the special handling of these movements and we can provide professional and consistent services. We have experience to deal with the unique risks and challenges of the perishables business, from one end of the supply chain to the other.

#### We are perishable & sensitive cargo Experts.



- $\rightarrow$  Fresh fruit & vegetables
- → Food service professionals
- $\rightarrow$  All temperature-controlled products
- → Plants & Flowers
- Dairy Products / Bakery Products
- → Pharmaceuticals
- → Medical Care Products
- → Confectionery & Juice Concentrate
- → Convenience Products
- → Chemicals
- → Sensitive Industrial









 $\rightarrow$  24/7, Safe & Restricted area, Special operations

 $\rightarrow$  TEU SHIPPING & FORWARDING GROUP

## → Container Logistics Management

All types

- Container / Break Bulk / Palletized cargo
- Oversized & Heavy Load cargo
- Reefer / Tank container heating & Storage / IMO

### All services

- Storage, Stuffing, Stripping, Loading
- Redistribution Reforwarding
- Sale Purchase Repairing Washing Cleaning
- Heating, sockets for unit in ops.

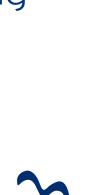
### Tailor-Made logistics solutions

Trucking, Tipping chassis, Low bed transport (i.e. Marble blocks trucking from quarries and stuffing)



nt d





## OGISTICS & DISTRIBUTION 09 RVICES

 $\rightarrow$  We provide adapting and specific solutions, transforming the challenges associated with our needs into competitive advantages.

→ TEU SHIPPING & FORWARDING GROUP

#### → Warehouse: Bonded / DGD / Cold Chain

- → Supply Chain Management
- → Delivery
- → Cross Docking
- $\rightarrow$  3PL





# 10 CLEARANCE

#### **Top Level Service**

 $\rightarrow$  In order to provide integrated transport services, we are able to arrange customs formalities for both import and export shipments. Furthermore, we can arrange the lift-off and the customs formalities of in transit cargo to and from the Balkan countries.



→ Import and Export customs clearances

→ Coordination and presence on behalf of the importer-exporter at physical custom inspections.

 → Advice on customs regulations as well as VAT and duty expenses in imports.
 → Management of goods transit documentation.

- $\rightarrow$  TAX tributary and fiscal enquires.
- → AEO Accredited services on link with
- customs
- → ISO certified
  - (ISO-9001:2008, ISO-14001:2004)



# S

\$-\$||



→ There have been many sectors that have shaped our shipments. From the beginning we have focused our efforts in various business fields, gradually becoming specialists in a larger number of industries. Our pride is an increasingly heterogeneous portfolio of clients. The gain of confidence and loyalty of our clients is passing through hard work, perseverance, passion, honestly, continuous improvements.

Be one with us

## Personalised Logistics Services For All Types Of Industries

- → Food & Beverage
- → Industrial & Manufacturing
- $\rightarrow$  Chemicals
- $\rightarrow$  Aerospace
- → Fairs & Exhibitions
- → Government Aid & Relief
- → Fresh Fruit & Vegetables
- → Plastic
- → Health Care
- → Electronics
- $\rightarrow$  Fashion
- → Marine Parts
- $\rightarrow$  Solar & Semicon
- $\rightarrow$  Marbles
- → Consumer & Retail
- → Automotive
- → Mining
- $\rightarrow$  Oil & Gas
- → Perishables & Reefers
- $\rightarrow$  Recyclables
- → Removal



## → CONTACT US

 $\bigcirc$ Ŷ Ш

#### GREECE Thessaloniki

[HEAD OFFICE] Politechniou 31 Thessaloniki 546 26 **T**: +30 2310 566 788 E: grskg@teu-group.com

#### **Athens INTL Airport EL.VENIZELOS**

Bldg 27, 2nd floor, office 413, Spata 19019 **T**: +30 210 3542240 E: grath@teu-group.com

#### Piraeus

Agiou Dionisiou 3 Piraeus 18545 **T**: +30 2104 292 280 E: grpir@teu-group.com

#### **BULGARIA**

#### Sofia

9 Vitoshki Kambani Str., floor 1, office 1.3 1766 Sofia **T**: +359 2 90 730 90 E: bgsof@teu-group.com

#### Varna

58 Debar str., floor 1, Office 3 9000 Varna **T**: +359 52 30 13 12

E: bgvar@teu-group.com

#### Plovdiv

60 Mariya Luiza Blvd., 3rd fl., office 3 4017, Plovdiv

**T**: +359 32 207283

E: bgpdv@teu-group.com

#### **SERBIA**

#### Belgrade

Vladimira Popovica 6, A106, 1st floor, 11070 Novi Beograd **T**: + 381 63 8196 532 E: rsbeg@teu-group.com

#### Leskovac

Durmitorska bb (Customs Terminal) 16 000 Leskovac **T:** +381 16 600 113 E: rsle@teu-group.com

#### ROMANIA

**Bucharest** 

Str. Gara Herastrau Nr.2, Et.5 Cladirea 1 Equilibrium, Bucharest 020334 **T**: +40 723882250 E: robuc@teu-group.com



#### **CHINA**

()

Щ

 $\bigcirc$ 

 $\triangleleft$ 

 $\triangleleft$ 

\_\_\_\_

 $\bigcirc$ 

 $\triangleleft$ 

#### Xiamen

Unit 816, Buliding A, Free Trade Financial Center, No. 1-9 Yu'nan 4th Road, Zone, (Fujian) Pilot Free Trade **T**: +86 0592 2610697 E: info@teuchina.com.cn

#### Shenzhen

Unit 03/04, 5th Floor, Warehouse No. 7, Sungang, No. 1007, Baoan North Road, Sunxi Community, Sungang Street, Luohu District, Shenzhen **T**: +86 0755 82123875 E: info@teu.hk

## → FOLLOW US LINKEDIN **FACEBOOK**



#### GREECE | CHINA | BULGARIA | ROMANIA | SERBIA







Shipping &







# [Let's create a true and fruitful co-operation]

GREECE | CHINA | BULGARIA | ROMANIA | SERBIA

→ teu-group.com